

CYRIL CHAPOUTHIER

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FORMATION

EM STRASBOURG BUSINESS SCHOOL

Strasbourg, France

Prévu en 2026

- Master en Management
 - Programme Grande École – Spécialisation en Finance d'Entreprise
 - Échange académique à Hong Kong Baptist University (2024–2025)

Cours suivis pertinents : Financial Accounting, Managerial Accounting, Corporate Finance, Principles of Finance, Quantitative Methods, Matrix Algebra, Microeconomics & Macroeconomics, International Economics and Trade

UFA Robert Schuman

Metz, France

2018 – 2020

- BTS Négociation & Digitalisation de la Relation Client
 - Apprentissage réalisé au sein d'UE57 (Syndicat Patronal)

EXPÉRIENCE PROFESSIONNELLE

EM Strasbourg Business School

Strasbourg, France

Mai 2022 – Août 2022

- *Stagiaire en Comptabilité et Finance*
 - Gestion des opérations financières : rapprochement bancaire, suivi des dépenses et élaboration de rapports financiers
 - Analyse budgétaire : évaluation des écarts, identification des opportunités de réduction des coûts et appui à la planification budgétaire
 - Développement de prévisions financières pour soutenir la planification stratégique à long terme
 - Collaboration avec des partenaires financiers et parties prenantes pour renforcer les opportunités de financement et de sponsoring
 - Contribution aux initiatives stratégiques en matière d'admissions et de finance pour optimiser l'allocation des ressources

UE57 (Syndicat Patronal)

Metz, France

2018 – 2020

- *Chargé du Développement Commercial & Relations Clients, Apprentissage*
 - Gestion d'un portefeuille clients : suivi et optimisation de la satisfaction client
 - Analyse de marché et veille concurrentielle pour identifier les tendances du secteur et affiner les stratégies commerciales
 - Organisation et coordination d'événements professionnels favorisant le développement des relations d'affaires
 - Négociation et gestion des contrats afin d'obtenir des conditions avantageuses et de maintenir des relations commerciales durables

COMPÉTENCES

- **Langues :** Français (natif), Anglais (courant), Espagnol (intermédiaire)
- **Informatique :** Maîtrise de Microsoft Excel et PowerPoint, connaissances de base en Python, JavaScript, SQL, Power BI

INFORMATIONS COMPLÉMENTAIRES

- **Sports de compétition :** 20 ans de ski, développant discipline, persévérance et esprit de compétition
- **Centres d'intérêt :** Lecture, fitness, voyages - Participation active à la vie associative étudiante (Bureau des Élèves, Bureau des Sports)
- **Certifications et réalisations :** EF SET (C1) : Formation intensive de 6 mois dans un contexte international

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EDUCATION

EM STRASBOURG BUSINESS SCHOOL

Strasbourg, France

- Master's in Management
 - Grande École Program – Major in Corporate Finance
 - Study Abroad at Hong Kong Baptist University (2024–2025)

Expected 2026

Relevant Coursework: Financial Accounting, Managerial Accounting, Corporate Finance, Principles of Finance, Quantitative Methods, Matrix Algebra, Microeconomics & Macroeconomics, International Economics and Trade

UFA Robert Schuman

Metz, France

- Higher National Diploma in Negotiation and Digital Customer Relations
 - Completed apprenticeship at UE57 (Business Syndicate)

2018 – 2020

PROFESSIONAL EXPERIENCE

EM Strasbourg Business School

Strasbourg, France

- *Finance and Accounting Intern*
 - Assisted in managing financial operations, including accounts reconciliation, expense tracking, and financial reporting
 - Conducted budget analysis, assessing variances, identifying cost-saving opportunities, and supporting budget planning
 - Developed financial forecasts to support long-term budgeting and strategic decision-making
 - Collaborated with financial partners and stakeholders to enhance funding and sponsorship opportunities
 - Contributed to strategic initiatives in admissions and finance, optimizing resource allocation and improving financial efficiency

May 2022 – August 2022

UE57 (Business Syndicate)

Metz, France

- *Business Development & Client Relations Associate, Apprenticeship*
 - Managed client portfolios, ensuring strong relationships, handling inquiries, and optimizing customer satisfaction
 - Conducted market and competitive analysis to identify industry trends, assess competitive positioning, and support strategic decision-making
 - Facilitated business development by organizing and coordinating corporate events, enhancing networking opportunities and fostering partnerships
 - Led negotiations and managed contract discussions, ensuring favorable terms and maintaining strong, long-term relationships with clients

2018 – 2020

SKILLS

- **Languages:** Native French, Fluent in English, Proficient in Spanish
- **Computer:** Proficient in Microsoft Excel and PowerPoint, with basic knowledge of programming languages such as Python, JavaScript, SQL, Power BI

ADDITIONAL INFORMATION

- **Competitive Sports:** Skiing for 20 years, developing discipline, perseverance, and a strong competitive mindset
- **Interests:** Reading, fitness, and travel – Active in student associations such as BDE (student union) and BDS (sports office)
- **Certificates & Achievements:** EF SET English Certificate (C1) – Completed a 6-month intensive training in an international environment